

Distinctive. Choice.



PT Jardine Lloyd Thompson

Company Profile

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About PT JLT

PT Jardine Lloyd Thompson (JLT) has been operating in Indonesia since 1976. We are the first foreign joint venture insurance broker to establish operations in Indonesia, specialising in the insurance and risk management requirements of corporate clients.

JLT operates on a personal level and focuses on quality and reliability, providing expert and professional advice in the areas of self-funding mechanisms, catastrophe analysis, protection and disaster recovery. Our areas of specialisation include:

- Aviation
- Communications & Technology
- Construction
- Employee Benefits
- Energy & Industry Risks
- Marine Cargo
- Mining
- Professional & Executive Risks (ProEx)

As a leading broker in Asia, JLT is committed to quality in every aspect of our business. This sets us apart from other brokers in the region, as we are focused on delivering the highest standards of protection, expertise, cost-efficiency and service.

Integrity is a hallmark of the JLT organisation. We believe that our quality and compliance standards are among the most thorough in the industry.

**We are an Associate Company
of Jardine Matheson, an Asia-
based conglomerate with a
broad portfolio of market-leading
businesses.**



About Jardine Lloyd Thompson Group

The Jardine Lloyd Thompson (JLT) group of companies is a leading risk management adviser and insurance and reinsurance broker. JLT is also a major provider of employee benefit administration services and related consultancy advice. Quoted on the London Stock Exchange, we are the largest European-headquartered company providing these services and one of the largest firms of its type in the world. JLT operates out of more than 100 offices in over 35 countries and employs over 6,000 staff.

About Jardine Lloyd Thompson Asia

JLT's operations in Asia date back to 1836. Today, JLT Asia is one of the most experienced brokers in this region, with over 700 staff in 12 locations across Asia - China, Hong Kong, Indonesia, Japan, Korea, Malaysia, Macau, Philippines, Singapore, Taiwan, Thailand and Vietnam. JLT Asia's extensive in-depth knowledge of regional markets, as well as political, business and legal environments, combined with our thorough understanding of local cultures and languages, makes us an ideal partner to Asian corporations across all sectors.

About Jardine Matheson

With its broad portfolio of market-leading businesses, the Jardine Matheson Group is an Asia-based conglomerate with extensive experience in the region.

Employing over 110,000 people, Jardine Matheson are leaders in the fields of engineering and construction, transport services, motor trading, property, retailing, restaurants, hotels and insurance broking. Through our relationship with the Jardine Matheson Group, JLT has access to the skills and resources of one of Asia's longest established and most successful businesses.

Solutions and Expertise

PT JLT's team of specialists are renowned for their innovative approach to developing alternative risk solutions. Our technical abilities and knowledge span a wide range of specialist areas.

Aviation

We have provided local service to the Indonesian aviation sector for over 30 years.

We have one of the largest and most reputed teams of all London brokers with extensive experience in servicing many of the world's leading aviation companies.

Our expertise and product/service propositions include:

- Policy wording
- Contractual Analysis
- Claims Handling
- Captive Management
- Transfer / Financing of Risk
- Organisation of Risk Management
- Strategic Programme Planning
- Training, Conference & Seminars
- Market Updates & Mid-term Reviews
- Security Strength Reviews
- Certificates of Insurance & Letters of Undertaking



We have one of the largest and most reputed teams of all London brokers, with extensive experience in servicing many of the world's leading aviation companies.



Communications & Technology

JLT provides broking and consultancy services to some of the largest communications technology companies in the world.

Our extensive experience in managing the large and increasingly complex exposures in the communications technology industry, coupled with our strong relationships with local and international markets, allow us to structure programmes that are uniquely suited to our clients' specific needs. Our areas of expertise include:

- Financial Loss Liability
- Employment Practices Liability
- Contractual Liability
- Product Guarantees
- Media Liability
- Fidelity Guarantee
- Transmission & Distribution Lines
- Cargo
- Public Utilities
- Mechanical & Electrical Breakdown
- Non-physical Damage Business Interruption
- Research & Development
- Prevention of Access
- Fines & Penalties

Our strong relationships with local and international markets allow us to structure programmes that are uniquely suited to our clients' specific needs.

Solutions and Expertise

Construction

Many of the construction risks in Indonesia are both complex and costly, especially those relating to Power, Onshore/Offshore Energy, and other infrastructure projects. Our construction team provides insurance and risk based services to contractors, employers, consultants and financiers. Our experience in Indonesia encompasses all classes of construction projects. This track record, coupled with our extensive network, enables us to provide clients with a comprehensive range of insurances, from traditional Construction All Risks and Third Party Liability policies to bespoke seamless packages covering complex project exposures.

In addition to conventional construction insurance, JLT's breadth of experience also encompasses the following areas:

- Contingency Risks
- Financiers' Due Diligence
- Inherent Defect Insurance
- Major Infrastructure Projects in the Power, Water and Transport Industries
- Non-damage Delays / Delay in Start Up
- Private Finance Initiative (PFI) and Limited or Non-Recourse Finance Projects
- Professional Indemnity



JLT acts as consultant and insurance broker to many of the world's largest construction companies and project developers.

In designing Employee Benefits programmes, we review local and, when appropriate, international trends, as well as client-specific requirements.



Employee Benefits

Our Employee Benefits team provides broking and consultancy services to help employers design high quality accident and health programmes for their employees. In designing benefit programmes, we take into consideration local and, when appropriate, international trends, as well as client-specific requirements - we adopt a partnership approach.

We offer guidance on ways to manage the associated risks and administration through a combination of insurance and non-insurance solutions. Our programme designs are reinforced by a strong knowledge of the market, ensuring that we achieve the desired level of cover at competitive premiums. We are reputed for our expertise in the following areas:

- Business Travel Insurance
- Death & Disability
- Dental Benefit
- Hospital Income
- Key Person Insurance
- Kidnap & Ransom
- Managed Care Programme
- Medical Insurance
- Long Term Income Replacement
- Personal Accident
- Term Life Insurance
- Trauma / Dread Disease

Solutions and Expertise

Energy & Industry Risks

JLT is one of the largest risk solutions providers for the energy sector in the region. We pride ourselves on our ability to assess the impact of industry changes and create or adapt insurance and risk solutions to ensure that the extent of protection addresses the specific requirements of our clients' businesses. In addition, our strong global reputation in producing quality results in the Energy sector increases our credibility and negotiating strength.

Our clients, who are involved in very large value investments in Asia, protect these investments through our comprehensive range of services in the following sectors:

Offshore	Heavy Industries
<ul style="list-style-type: none">• Oil and gas upstream• Offshore construction• Rig building/FPSOs	<ul style="list-style-type: none">• General Industrial Property• Plastics• Pulp and Paper• Steel
Onshore/Power	
<ul style="list-style-type: none">• Oil and gas downstream• Operational power• Petrochemicals	



Professional & Executive Risks (ProEx)

Indonesian businesses face many challenges in managing rising exposures emerging from changes in the economy, legal environment, increased competition and shareholder pressures. Corporate governance and operational risk management are today vital corporate issues that need to be effectively addressed.

JLT's Professional & Executive Risks (ProEx) team is at the forefront of these critical areas, providing not only transactional broking services but also creative structures to mitigate, transfer and finance risks and strategically enhance the value of business growth. Our team comprises senior financial risk specialists supported by professionals, skilled in the following areas:

- Basel II consultancy
- Crime Insurance
- Cyber Risks
- Directors and Officers Liability
- Mortgage Indemnity
- Political Risk Insurance
- Professional Indemnity
- Project Finance and Structured Trade Finance
- Trade Credit Insurance

JLT's ProEx team provides not only transactional broking services but also creative structures to mitigate, transfer and finance risks.

Solutions and Expertise

Marine Cargo

Our Marine Cargo team consists of specialists in Throughput, Project Cargo, Protection and Indemnity, Hull and Machinery, Loss of Hire, Marine Liability insurance, new product development, credit enhancement and alternative risk transfer techniques.

Our experts in Singapore and London have excellent relationships with both mutual and fixed premium Protection and Indemnity and Marine Hull / Cargo insurers all over Asia, Europe, the UK and USA, enabling us to provide clients with not only competitive pricing but also high standards of service. This is further demonstrated by our superior claims handling ability and technical support services.

We offer a comprehensive range of products and services, customised and packaged to meet the specific needs of clients. These include:

- Manufacturer's Policy
- Project Cargo
- Delay in Start-Up
- Consequential Loss
- Bulk Oil / Commodities
- Tow Risks
- Stock Throughput
- Freight Liability
- Logistics Operators



Mining

JLT has extensive knowledge in this area, enabling us to structure insurance solutions tailored to meet each client's unique requirements.

We act on behalf of a wide variety of mining businesses, from some of the largest coalmines, to mining contractors, and heavy equipment suppliers, to exploration and drilling contractors.

JLT has a proven track record in creating insurance programmes, managing mining risks and getting the best rates and scope of cover for some of the largest mining companies in Indonesia.

Our clients includes:

- One of the top three global mining companies in the world
- The largest coal-mining operator in the UK
- One of the largest coal mining companies in Indonesia

We act on behalf of a wide variety of mining businesses, from some of the largest coalmines, through mining contractors, heavy equipment suppliers, to exploration and drilling contractors.

Services

Risk Management

A holistic, enterprise-wide approach to risk management is vital to managing uncertainty and volatility in the business world.

A well-defined and comprehensive programme allows an organisation to take on additional risks and explore new opportunities to increase profitability and enhance shareholders' value.

JLT Asia offers a broad suite of Enterprise Risk Management consultancy services to manage all forms of risks faced by an organisation. We adopt a partnership approach and provide continuous assessment, re-evaluation and management of risk, enabling our clients to maintain their competitive edge.

Our products and services include:

- Risk Identification Models
- Risk Control and Mitigation
- Holistic Risk Management
- Risk Management Information Systems
- Worker Injury Risk Management



Our team's breadth and depth of experience means that we are able to give our clients the assurance of a full team looking after their interests.

Interactive Technology Solutions

One of JLT's unique value propositions is JLT Interactive (JLTi) — a suite of web-based insurance and risk management software solutions. Large enterprises around the world leverage our flagship suite of softwares to improve the efficiency of their insurance operations and to enhance their management of enterprise risk.

JLTi's hosted risk management applications support clients in a wide range of industries, from construction and energy to consumer goods and food services. Highly flexible and scalable, Interactive solutions can be deployed easily and quickly across any organisation with no need for installation on individual PCs. Everything resides on JLTi's hosting servers, protected by comprehensive security measures.

This results in convenient access, anytime, anywhere in the world. All system upgrades and bespoke modifications are applied centrally, ensuring instant access to the latest tools and information for all users.

The JLTi suite includes:

- **iRIS** — facilitates risk assessment, monitoring, management and aggregation to give companies their full risk picture and thereby, increased control over their risks. Its multi-user, multi-currency platform is ideally suited for the diverse language and geographic needs of Asia's insurance buyers.
- **iCLAIMS** — simplifies and streamlines the entire claims submission, monitoring and resolution process, allowing companies to enhance service levels, reduce the time and cost of claims management, improve claims resolution negotiation and improve overall management and control of claims.
- **iCOVER** — enables companies with an agreed insurance facility to purchase insurance or record a transaction and receive the required documentation directly and immediately.



“The JLTi suite’s multi-user, multi-currency platform makes provision for the diverse language and geographic needs of Asia’s insurance buyers.”

- Awards Panel of Judges,
Asia Insurance Industry Awards 2005

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