

Distinctive. Choice.



## Marine

## Risk and Insurance Services

### Overview

**Maritime transportation operations, which carry around 80 per cent of internationally traded goods, entail many risks. Vessels operate in harsh environments, equipment is capital intensive and increasingly technologically advanced, whilst relatively minor accidents at sea or in a port can have a serious impact on whole supply chains. Plus there is the ever-present threat of a maritime terrorist attack that could seriously disrupt world shipping and trade.**

**Asia controls more than 40 per cent of the global commercial fleet. In fact, over a quarter of the world's trade and oil goes through the Straits of Malacca. In the midst of rising threats, Asian businesses face uncertain market conditions, pricing and availability of coverage for such perils.**

**Jardine Lloyd Thompson has specialist knowledge of the sector's unique economic, regulatory, technological and physical challenges. Our Asian operations date back to 1836. Today, we are one of the most experienced insurance intermediaries in the region, serving an elite clientele comprising premier corporations, major international ship owners and operators.**

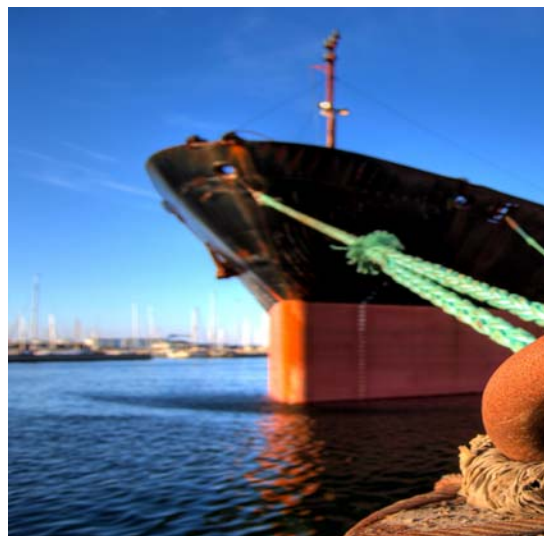
### Areas of Expertise

Our team comprises of highly skilled senior specialists who are widely experienced in adapting to market conditions, analysing and responding to time-critical needs of the industry and innovating strategic risk solutions for all types of marine and transportation-related risks inherent in Asia.

By working closely with our global Maritime Transportation Industry Focus Group, the Asian marine cargo team is able to integrate and mobilise expertise for large clients who require the global reach offered by JLT's worldwide network of offices, while ensuring that they receive the quality of service of a boutique broking house.

Creative and aggressive deal making in the insurance and reinsurance markets is a core competency. We have excellent relationships with both mutual and fixed premium cargo insurers all over Asia, Europe and the USA. This enables us to accommodate fully the complex risk transfer, risk finance and reinsurance requirements of the industry and their insurers, and structure sophisticated programmes with very competitive, favourable terms using quality insurers.

JLT can also customise an integrated suite of web-based solutions (JLT Interactive) to improve the efficiency of clients' insurance operations and enterprise risk management. The net benefits are improved risk management processes and reductions in associated time and costs. The JLT Interactive solutions can be deployed easily and quickly and can be integrated with other existing in-house systems.



The Asian marine cargo team is able to integrate and mobilise expertise for large clients who require the global reach offered by JLT's worldwide network.

## Risk and Insurance Services

### Products and Services

JLT Asia offers a comprehensive range of fully flexible Marine Cargo products and services:

- Cargo
- Manufacturers' Policy
- Facultative Placements
- Project Cargo
- Heavy Lift Cover
- Delay in Start-Up
- Consequential Loss
- Advanced Loss of Profits
- Bulk Oil / Commodities
- Tow Risks
- Stock Throughput
- Freight Forwarders' Legal Liability
- Warehouse Keepers' Legal Liability
- Logistics Operators
- Reinsurance Programmes
- Global Policies

### Claims Services

Apart from designing, marketing and administering Marine Cargo insurance programmes, we offer comprehensive claims services. Our experienced and tenacious claims team provides ongoing claims management services as well as aggressive third-party recoveries that have a significant positive impact on clients' financial bottom lines. We also offer specialist claims consultancy to assist in the formulation, negotiation and settlement of large and complex claims.



Relatively minor accidents at sea or in a port can have a serious impact on whole supply chains.

### About JLT Asia

Jardine Lloyd Thompson (JLT) Asia is a market leader in insurance and reinsurance broking, risk management consultancy and employee benefits services.

Our operations in Asia date back to 1836. Today, JLT Asia is one of the most experienced brokers in Asia, with over 700 staff in 12 locations - China, Hong Kong, Indonesia, Japan, Korea, Malaysia, Macau, Philippines, Singapore, Taiwan, Thailand and Vietnam.

JLT Asia's technical abilities and expertise span a wide range of specialist areas:

- |                                    |  |
|------------------------------------|--|
| • Affinity                         | • Major Corporate Risks                  |
| • Aviation                         | • Marine (Cargo and Hull P&I)            |
| • Captives                         | • Professional & Executive Risks (ProEx) |
| • Capital Risks                    | • Property                               |
| • Construction                     | • Reinsurance (Treaty and Facultative)   |
| • Employee Benefits                | • Risk Management                        |
| • Energy                           | • Small & Medium Enterprises (SME)       |
| • Interactive Technology Solutions | • Wealth Management                      |

Our specialists are renowned for their innovative approach to developing integrated insurance, reinsurance and alternative risk transfer solutions.

Integrity is a hallmark of the JLT organisation. Our quality and compliance regimes are among the most thorough in the industry.

You can obtain more information about JLT Asia at: [www.jltasia.com](http://www.jltasia.com)

**Carine Tan**

Regional Manager  
Marine

Tel: +65 6411 9369

Email: Carine\_Tan@jltasia.com

REGIONAL OFFICES

**China**

Tel: +86 20 6681 4888

**Hong Kong**

Tel: +852 2864 5333

**Indonesia**

Tel: +62 21 2995 2500

**Japan**

Tel: +81 3 6730 3500

**Korea**

Tel: +82 2 397 8100

**Malaysia**

Tel: +60 3 2723 3388

**Philippines**

Tel: +63 2 706 8500

**Singapore**

Tel: +65 6333 6311 / 6333 6006

**Taiwan**

Tel: +886 2 2395 4611

**Thailand**

Tel: +66 2 626 2500

**Vietnam**

Tel: +84 8 3822 2340

Website: [www.jltasia.com](http://www.jltasia.com)

