

**We recover fair and proper value  
from your insurance claims**

**We save you valuable time and resources  
spent on costly and complicated claims**

**We eliminate and resolve  
negotiation deadlock**

# Who is fighting your corner?

## Echelon will fight your corner.

Echelon specialises in resolving large and complex insurance claims and will deliver the expertise necessary to achieve proper recovery of losses from your insurance contract. This will save you time and effort and allow you the freedom to concentrate on your core business.

We are a highly experienced team of qualified loss adjusters and claims specialists. We challenge the convention of insurers calling the tune and we punch above our weight. We deliver effective solutions and have a proven track record of success across a wide spectrum of industries. Here are some examples of our recent wins:

### Energy

Within four months of being appointed, we settled a claim at circa US\$40m following a two year standstill on a lost production revenue claim caused by an explosion.

### Leisure

We enabled our client to achieve early settlement in excess of US\$16m for Asia's largest SARS related business interruption claim.

### Telecommunications

Following multiple technical failures on underwater cables, we overcame complex coverage disputes to settle the claims valued at circa US\$9m.

### Oil & Gas

Our immediate involvement following the collapse of an oil rig module enabled us to mitigate our client's losses and promptly settle the resultant claim of US\$35m.

### Manufacturing

We successfully negotiated an increase of over US\$4m to deliver final settlement in excess of US\$34m on a flood claim for a textile mill.

### Power

We settled a major material damage and delay in start up (DSU) claim on a natural gas fired turbine project, and concluded a complicated negotiation involving liquidated damages.

To find out more, please contact:

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Please refer to our website [www.echeloncl.com](http://www.echeloncl.com) for more information.

