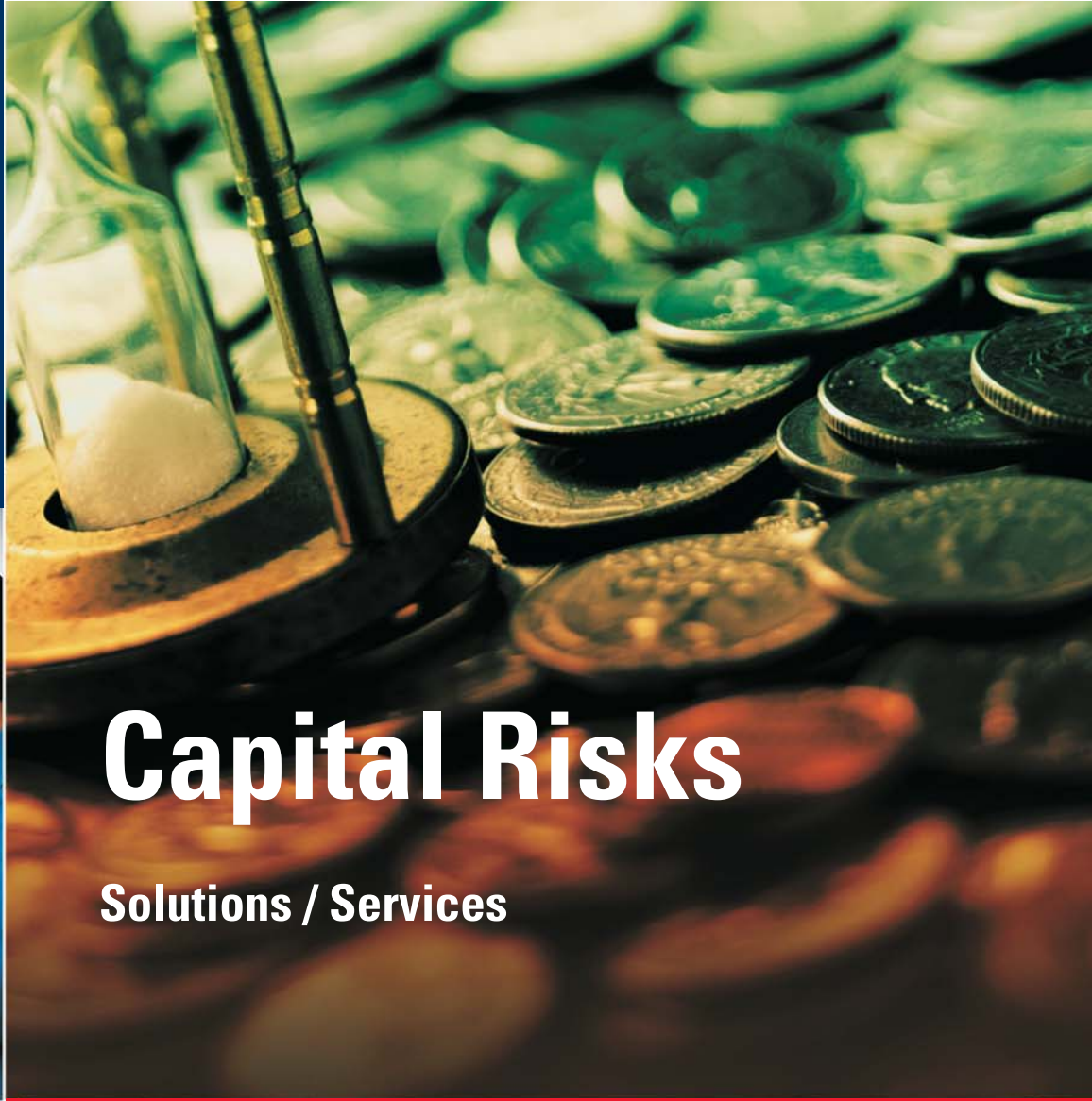
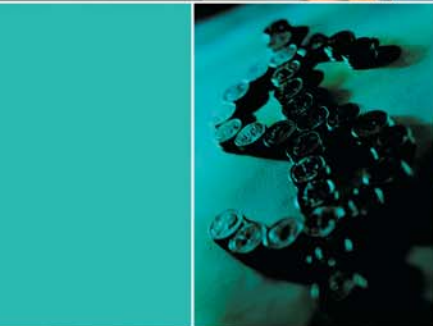


Integrity at work



Capital Risks

Solutions / Services



JARDINE LLOYD THOMPSON ASIA



Capital Risks

Risk and Insurance Services

“Today, we are recognised as the **leading insurance intermediary** in the international **Alternative Risk Transfer** and **Risk Financing** market.”



Capital Risks Overview

The Asia region is a volatile combination of excellent trade and investment opportunities coupled with fragile economies and embattled governments. This has led to a significant and rapidly growing demand for innovative capital risk solutions to enhance the value of assets, protect balance sheets, secure finance and underpin economic growth. Jardine Lloyd Thompson (JLT) Asia's Capital Risks business is focused squarely on addressing this demand.

Our involvement in developing capital risks solutions for Asian companies over the years has given us a unique insight into Asia's business operational issues and capital risks at a micro and macro level. Today, we are recognised as the leading insurance intermediary in the international Alternative Risk Transfer and Risk Financing market. We are able to provide through a financially literate, solution driven and client focused team, bespoke capital risk solutions across the spectrum of banking, insurance and capital markets.

Areas of Expertise

The solutions we develop cannot be clearly defined as traditional insurance products. However they may fall into some or all of the following categories:

- Alternative Risk Transfer (ART)
- Catastrophic Physical or Liability Risk Enhancement
- Contingent Capital
- Credit Risk Enhancement/Protection (Political/Commercial/Investment)
- Finite Risk Insurance
- Performance Bonds
- Performance Risk Enhancement/Protection (Political/Commercial)
- Political Risk Insurance
- Residual Value Insurance
- Terrorism Risk Insurance

Beyond bespoke solutions, we can and frequently do incorporate existing insurance 'products' into the overall solution, provided that they add either efficiency or cost benefits. This concept of identifying appropriate underwriting markets for certain aspects of a total risk exposure can be critical to developing viable solutions.





Capital Risks

Risk and Insurance Services

About Jardine Lloyd Thompson Asia

Jardine Lloyd Thompson (JLT) Asia, a wholly owned subsidiary of the Jardine Lloyd Thompson Group plc, is a market leader in insurance & reinsurance broking, risk management and corporate consultancy services. We employ 600 industry professionals across 12 major locations - China, Hong Kong, Indonesia, Japan, Korea, Macau, Malaysia, Philippines, Singapore, Taiwan, Thailand and Vietnam.

JLT Asia's technical abilities and knowledge span a wide range of specialist areas:

- Captives
- Claims Consultancy
- Construction
- Employee Benefits
- Energy & Industry Risks
- Financial Solutions
- Major Corporate Risks
- Marine (Cargo and Hull P&I)
- Reinsurance (Treaty & Facultative)
- Risk Management
- Wealth Management

Our team of specialists are renowned for their innovative approach to developing integrated insurance, reinsurance and alternative risk transfer solutions.

Integrity is a hallmark of the JLT organisation. We believe that our quality and compliance regimes are among the most thorough in the industry.

You can obtain more information about JLT Asia at: www.jltasia.com



Project Experience

The following are brief examples of the finance orientated capital risk solutions that we have developed over the years:

- A country risk enhancement to lift the rating of a US\$250 million 144A Bond Issue above the sovereign ceiling and thereby secure capital market funding.
- A US\$1 billion medium term Receivable Securitisation supported by a Trade Credit Insurance enhancement.
- A US\$575 million country and limited commercial risk enhancement for a infrastructure project to secure the requisite debt.
- A credit enhancement structured to secure a US\$2 billion Multi-Country Asset Based Finance Programme.
- A credit reinsurance transformer structure to underwrite in excess of US\$4 billion of Credit Default Swaps.
- A US\$60 million structured credit enhancement to support overseas investments for a company by leveraging against future offshore receivables.
- A US\$575 million Indemnity Limit with a tenor of nearly 13 years, the largest and longest Political Risk Insurance structure of its kind ever to be arranged covering all country risk exposures and key commercial risk exposures associated with the off taker. As a consequence, the deal that JLT arranged helped the project to win a string of financial performance awards from organizations such as Asia Money, PFI (Project Finance International), Finance Asia, The Asset and IFR Asia.

“JLT’s project experience includes a US\$575 million Indemnity Limit with a tenor of nearly 13 years, the **largest and longest Political Risk Insurance structure** of its kind ever to be arranged covering all country risk exposures and key commercial risk exposures associated with the off taker.”



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